

BEFORE THE ARIZONA CORPORATION COMMISSION

MARC SPITZER
Chairman
WILLIAM A. MUNDELL
Commissioner
JEFF HATCH-MILLER
Commissioner
MIKE GLEASON
Commissioner
KRISTIN K. MAYES
Commissioner

IN THE MATTER OF THE APPLICATION OF)
ARIZONA PUBLIC SERVICE COMPANY FOR A)
HEARING TO DETERMINE THE FAIR VALUE)
OF THE UTILITY PROPERTY OF THE)
COMPANY FOR RATEMAKING PURPOSES, TO)
FIX A JUST AND REASONABLE RATE OF)
RETURN THEREON, TO APPROVE RATE)
SCHEDULES DESIGNED TO DEVELOP SUCH)
RETURN, AND FOR APPROVAL OF)
PURCHASED POWER CONTRACT)

DOCKET NO. E-01345A-03-0437

DIRECT
TESTIMONY
OF
BARBARA KEENE
PUBLIC UTILITIES ANALYST
UTILITIES DIVISION
ARIZONA CORPORATION COMMISSION

FEBRUARY 3, 2004

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Resume of Barbara Keene

EXECUTIVE SUMMARY
ARIZONA PUBLIC SERVICE COMPANY
DOCKET NO. E-01345A-03-0437

Ms. Keene's testimony recommends that APS recover its costs for pre-approved demand-side management (DSM) programs through a DSM adjustment mechanism. Staff recommends that the total of System Benefits should be \$33,115,801. Staff recommends that the caps per service on EPS-1 be increased to help APS meet its Environmental Portfolio Standard requirements. Staff does not oppose the Returning Customer Direct Assignment Charge with conditions. Staff recommends that some of the charges on the service schedules be set at amounts lower than APS proposes. Staff also opposes some of the proposed wording changes on the service schedules.

1 **INTRODUCTION**

2 **Q. Please state your name and business address.**

3 A. My name is Barbara Keene. My business address is 1200 West Washington Street,
4 Phoenix, Arizona 85007.

5
6 **Q. By whom are you employed and in what capacity?**

7 A. I am employed by the Utilities Division of the Arizona Corporation Commission as a
8 Public Utilities Analyst. My duties include evaluation of electric utility special contracts,
9 review of utility tariff filings, assessment of utility demand-side management programs,
10 and analysis of electric utility production costs and marginal costs. A copy of my résumé
11 is provided in the Appendix.

12
13 **Q. As part of your employment responsibilities, were you assigned to review matters
14 contained in Docket No. E-01345A-03-0437?**

15 A. Yes.

16
17 **Q. What is the purpose of your testimony?**

18 A. My testimony is concerned with demand-side management (“DSM”) for Arizona Public
19 Service (“APS”), System Benefits, the Environmental Portfolio Standard, the Returning
20 Customer Direct Assignment Charge, and APS’ service schedules.

21
22 **DEMAND-SIDE MANAGEMENT**

23 **Benefits of DSM**

24 **Q. What is DSM?**

25 A. DSM is the planning, implementation, and evaluation of programs to shift peak load to
26 off-peak hours, to reduce peak demand (kW), and to reduce energy consumption (kWh)
27 in a cost-effective manner. DSM programs are also known as conservation or energy
28 efficiency programs.

1 **Q. Does APS and the rest of society benefit from having DSM programs?**

2 A. Cost-effective DSM programs can meet the demand for electric energy services at a
3 lower cost than purchasing or generating power. Reduced peak demand can delay the
4 need for construction of new generation and transmission facilities. In addition, reducing
5 energy (kWh) needs reduces the operating costs of current generating facilities. Reduced
6 energy production may also lead to reduced air emissions from power plants, reduced
7 consumption of water by generating unit cooling towers, and reduced degradation of land
8 at mining sites.

9
10 **Q. Why should APS and Staff consider the benefits and costs of DSM to society rather**
11 **than just to APS?**

12 A. We are seeking the least cost means of meeting the demand for electric energy services.
13 A program that is not least cost wastes society's resources. Because customer costs and
14 new generation costs may not be part of APS' costs, we need to look beyond APS' costs
15 and benefits. The Commission adopted the use of the societal cost test in its resource
16 planning decision (Decision No. 57589).

17
18 **Q. What are the societal benefits of a DSM program?**

19 A. From a societal perspective, relevant benefits come from avoiding new generating,
20 transmission, and distribution capacity and avoiding burning of fuel and other variable
21 costs. Because existing power plants have already been built and the associated societal
22 costs have already been incurred, the fixed costs of existing power plants are sunk costs
23 which cannot be avoided by a reduction in the demand for kW and kWh. Therefore, the
24 only costs to society that can be avoided by DSM are those associated with the
25 construction of new capacity and the variable costs associated with the generation of
26 additional electricity.

1 **Q. How can the societal costs of a DSM program be calculated?**

2 A. The costs to society to implement a DSM program are the incremental costs of any
3 equipment, including installation and operating costs, and program administrative costs.
4 Incentives offered to customers to participate are not societal costs, but are transfer
5 payments (transfers of income from one person or organization to another without
6 supplying goods or services for these payments).

7
8 **APS' Current DSM Programs**

9 **Q. Does APS currently have any DSM program?**

10 A. Yes. According to semi-annual reports filed with the Commission, APS currently has
11 one DSM program: Energy-Wise Assistance Program. According to APS' response to
12 STF 5-13, APS has other DSM programs that I describe later in my testimony.

13
14 **Q. Please describe the Energy-Wise Assistance Program.**

15 A. The Energy-Wise Assistance Program was pre-approved by Staff on December 21, 1998.
16 As presented to Staff in 1998, the program is designed to provide low-income customers
17 with weatherization and energy education and consists of the following components:
18 Weatherization, Repair/Replacement Program, Energy Education, ACAA
19 Administration, and Communications.

20
21 **Q. Please describe the Weatherization component.**

22 A. The Weatherization component is comprehensive and includes health and safety
23 measures. Where possible, the program is coordinated with the federal Weatherization
24 Assistance Program ("WAP") to achieve maximum cost efficiency and expand the scope
25 of measures performed on each house. The maximum APS contribution is capped at
26 \$1,500 per house, excluding administrative costs. Customers must have incomes less
27 than 150 percent of the poverty level, using a 90-day test proof of income, to be eligible
28 for services. Customers must also show proof of home ownership or tenant waivers from

1 their landlords. Eligible measures include adjusting space heaters and evaporative
2 coolers, repairing ductwork, installing weather stripping and insulation, and general
3 repairs to roofs, windows, doors, ceilings, and floors.

4
5 **Q. Please describe the Repair/Replacement Program component.**

6 A. This component repairs or replaces HVAC (heating, ventilation, and air conditioning)
7 systems, evaporative coolers, and electric water heaters. Replacement is limited to when
8 repair costs exceed replacement costs or when the appliance is found to be inoperable
9 with repairs. Customers must have incomes less than 150 percent of the poverty level,
10 using a 30-day test proof of income, to be eligible for services. Customers must show
11 proof of ownership of the appliance and social security cards for all members of the
12 household.

13
14 **Q. Please describe the Energy Education component.**

15 A. Energy Education consists of training community action agency staff to deliver energy
16 education, both in-office and in-home. In addition, APS will provide \$25 to a community
17 action agency to help cover the costs of an in-home visit for bill assistance recipients to
18 receive energy education.

19
20 **Q. Please describe the ACAA Administration component.**

21 A. The Arizona Community Action Association (“ACAA”) administers the Energy-Wise
22 Assistance Program. ACAA coordinates the program between APS and nine local
23 community action agencies (located in Phoenix, Tucson, Flagstaff, Yuma, Coolidge,
24 Globe, and Safford); serves as the central point for invoicing, tracking, validating, and
25 reporting activities to APS; identifies technical assistance needs and provides training;
26 and develops the energy education program. In response to requests from ACAA, the
27 Arizona Energy Office (“AEO”) calculates present value analyses of how much measures
28 are worth, comparing costs to install a measure with savings to the customer.

1 **Q. Please describe the Communications component.**

2 A. This component includes the design and development of brochures, posters, stickers,
3 survey forms, and evaluation forms.
4

5 **Q. How much has APS agreed to spend on the Energy-Wise Assistance Program?**

6 A. As part of the 1999 Settlement, APS agreed to continue this program in an annual amount
7 of at least \$500,000 through July 1, 2004.
8

9 **Q. How much has APS been spending on the Energy-Wise Assistance Program?**

10 A. APS has reported the following program expenditures: \$434,763 in 1999; \$462,990 in
11 2000; \$399,365 in 2001, and \$394,354 in 2002. Therefore, APS did not spend the
12 promised \$500,000 in any year. In addition, those amounts include expenditures for bill
13 assistance. Bill assistance is not DSM, although it is a System Benefit which will be
14 discussed later in this testimony.
15

16 **Q. What other DSM programs does APS currently have?**

17 A. In 1997, Staff pre-approved two programs for APS. They were the Residential New
18 Construction Market Transformation Program and the Residential HVAC Retrofit Market
19 Transformation Program. Beginning in 2001, APS stopped reporting on these programs
20 in its semi-annual DSM reports. A statement in the report for the second half of 2000
21 after the section on Market Transformation was, "This is the last time this will be
22 reported as a DSM activity." Staff understood this to mean that the programs were no
23 longer being conducted. At that time, Decision No. 63364 that approved the
24 Environmental Portfolio Standard said that utilities should shift DSM spending to
25 renewables. However, APS' response to STF 5-13 indicates that these programs are still
26 in effect. APS has indicated that it will revise its semi-annual DSM reports to include
27 these programs.
28

1 **Q. Please describe the Residential New Construction Market Transformation Program.**

2 A. As presented to Staff in 1997, the objective of the program was to encourage the market
3 adoption of energy-efficient new home construction techniques and more energy-efficient
4 HVAC systems. The program promotes the Environmental Protection Agency's Energy
5 Star Home Program, which is a voluntary labeling program for energy-efficient products,
6 including houses. APS provides training for home builders on selling energy efficiency
7 and the Energy Star Home Program. For HVAC contractors, APS provides training,
8 qualification, and advertising costs. APS provides consumers with information and
9 referrals to qualified contractors. Per APS' response to STF 5-14, APS spent \$168,159 on
10 this program in 2002.

11
12 **Q. Please describe the Residential HVAC Retrofit Market Transformation Program.**

13 A. As presented to Staff in 1997, this program sought to educate contractors and residential
14 customers about energy-efficient HVAC on existing houses. Per APS' response to STF
15 5-14, APS spent \$106,357 on this program in 2002. APS also spent \$372,877 on joint
16 education and promotional costs for both residential market transformation programs.

17
18 **Q. Are there any other DSM programs?**

19 A. According to APS' response to STF 5-13, APS also has programs for Residential Time of
20 Use (educational materials); Commercial Energy Information, Analysis and Training; and
21 Commercial and Industrial Power Partners Program. These programs have not been pre-
22 approved by Staff. In 2002, APS spent \$10,335; \$47,595; and \$13,383 on these
23 programs, respectively.

24
25 **Q. What DSM programs should APS pursue?**

26 A. APS should evaluate possible DSM programs, considering the costs and kW and kWh
27 savings associated with each program. APS should then select the most beneficial and
28 cost-effective projects to pursue.

1 Ideally, APS should engage in DSM programs as long as the incremental societal benefits
2 (deferred capacity, avoided fuel costs, and avoided environmental impacts) are greater
3 than the incremental cost of those programs to society.
4

5 **Cost Recovery of DSM Programs**

6 **Q. How does APS currently recover its costs related to its DSM activities?**

7 A. In Decision No. 59601 (APS' Rate Reduction Agreement, April 24, 1996), the
8 Commission allowed \$7 million to be included in base rates for DSM and renewables.
9 Of the \$7 million total, APS was required to undertake at least \$3 million of DSM per
10 year on average, and at least \$3 million on renewable projects per year on average. The
11 Decision provides that if APS spends less than the \$7 million included in base rates on
12 DSM and renewables per year on average, the Commission, at the next rate case, shall
13 review these expenditures and may order appropriate refunds to ratepayers.
14

15 **Q. How much did APS spend each year?**

16 A. According to semi-annual DSM and Renewables reports filed by APS, APS spent an
17 annual average of \$6,992,000 from 1996 through 2002. That number is close enough to
18 \$7,000,000 to not require a refund to ratepayers.
19

20 **Q. What cost recovery mechanisms could be used to recover APS' DSM costs in the
21 future?**

22 A. Possible mechanisms include using a deferral account with amortization into base rates,
23 simply putting a level of costs in base rates, recovery through any fuel and purchased
24 power adjustor approved for APS, or setting up a separate DSM adjustment mechanism.
25
26
27
28

1 **Q. Should APS recover its DSM costs through a deferral account with base rate**
2 **amortization?**

3 A. No. When a deferral account is used, pre-approved DSM costs are placed in the deferral
4 account and earn interest until the utility's next rate case, when the costs are considered
5 for base rate cost recovery. If there are significant DSM activities taking place, the
6 deferral account balance grows quickly, including the attendant interest, and can become
7 a major cost which has to be dealt with in the utility's next rate case. In addition, a
8 deferral account may not allow for the timely recovery of DSM costs to the same extent
9 as some other cost recovery mechanisms.

10
11 **Q. Should APS recover its DSM costs directly through base rates with no deferral**
12 **accounting?**

13 A. No. While recovery of DSM costs through base rates provides for current cost recovery,
14 placing DSM costs in base rates does not provide the Commission and APS with
15 flexibility to increase or decrease DSM spending, as circumstances dictate. Additionally,
16 a utility could choose to end its DSM activities, and there would be no way to remove the
17 DSM funding from base rates until the next rate case.

18
19 **Q. Should APS recover its DSM costs through a fuel and purchased power adjustor (if**
20 **approved for APS)?**

21 A. No. While recovery of DSM costs through a fuel and purchased power adjustor would
22 provide timely and more flexible cost recovery, it would complicate the administration of
23 the fuel and purchased power adjustor. One disadvantage of this type of recovery
24 mechanism is that customers who choose to obtain power in the competitive market
25 would not continue to pay for DSM which is a public benefit.

1 **Q. How should APS recover its costs for DSM programs?**

2 A. Staff recommends that APS be allowed to recover its costs for pre-approved DSM
3 programs through a separate DSM adjustment mechanism. Recovery of pre-approved
4 DSM costs through a DSM adjustment mechanism would provide the flexibility to adjust
5 the level of DSM spending as needed in the future, while also providing timely recovery
6 of pre-approved DSM costs. It would also provide a separate and specific accounting for
7 pre-approved DSM costs.

8
9 A DSM adjustment mechanism would allow the costs associated with pre-approved
10 programs to be recovered as the level of expenses associated with those programs
11 changes. In addition, separating these expenses from other expenses included in base
12 rates provides an incentive to initiate programs at any time rather than in the context of a
13 rate case.

14
15 **Q. How would customers be billed?**

16 A. The DSM adjustment mechanism, as a charge per kWh, would be included on all
17 customer bills as a separate line item. It would be a nonbypassable charge, meaning that
18 customers who obtain power in the competitive market would continue to pay the charge.

19
20 **Q. How would the proposed DSM adjustment mechanism work?**

21 A. The proposed DSM adjustment mechanism would consist of an account where the costs
22 for pre-approved DSM programs would be recorded for each program by APS as the
23 costs were incurred. By January 31 of each year, APS would file with Staff to set the per
24 kWh DSM adjustment mechanism charge. APS would document the costs placed in each
25 DSM program subaccount during the previous year and the revenue received from
26 ratepayers through the per kWh charge during the previous year. Staff would analyze
27 this information. Then the per kWh charge for the next year would be calculated by
28

1 dividing the account balance by the number of kWh used by customers in the previous
2 year.

3
4 **Q. Should annual DSM program expenditures be capped?**

5 A. Yes. After reviewing past expenditures, Staff has determined that an appropriate amount
6 for an annual cap would be \$4 million.

7
8 **Q. What kinds of costs should APS be able to recover?**

9 A. Staff recommends that APS recover the program costs associated with pre-approved
10 DSM projects. Program costs include administrative expenses, monitoring expenses, any
11 incentives such as rebates, promotional expenses, educational program expenses, and the
12 costs of demonstration facilities. The total costs to be recovered could not exceed \$4
13 million per year.

14
15 **Q. Because Staff is recommending an adjustment mechanism to recover DSM costs, is
16 an adjustment to operating expenses required?**

17 A. Yes. Staff witness Dittmer describes in his testimony the adjustment (\$1,051,381)
18 necessary to remove DSM costs from operating expenses.

19
20 **Q. What programs should APS include in the DSM adjustment mechanism?**

21 A. The costs of the Energy-Wise Assistance Program should be included in the DSM
22 adjustment mechanism after the conclusion of this rate case.

23
24 **Q. What about including the other current DSM programs?**

25 A. None of the costs of the other programs should be included in the DSM adjustment
26 mechanism at this time. For the two residential market transformation programs, APS
27 should provide updated information on features of the programs as well as the evaluation
28 information that APS had indicated at the time of pre-approval that it would provide at

1 regular intervals. After Staff has reviewed the information and determines that the
2 programs are cost-effective, APS could begin to recover the costs of those programs
3 through the adjustment mechanism. For the programs that have never been submitted to
4 Staff for pre-approval, APS would need to submit those programs through the procedures
5 described below.

6
7 **Implementation of DSM Programs**

8 **Q. How should APS implement DSM programs?**

9 A. APS should submit proposed programs to Staff for pre-approval. (Decision No. 59601
10 delegated the authority to pre-approve DSM programs to Staff.) APS should also file a
11 copy of DSM program plans with Docket Control, and interested parties would have 20
12 days to comment on the proposed DSM program. After a program is pre-approved, APS
13 may begin entering the costs for that program as they are incurred into a new DSM
14 adjustment mechanism subaccount.

15
16 **Q. What should APS include in a DSM program proposal?**

17 A. The proposal should include the purpose of the program, a description of the project, the
18 expected level of participation, the expected kW and kWh savings, the expected societal
19 costs, an implementation plan and schedule, a monitoring and evaluation plan, a
20 description of incentives (if any), and a marketing plan.

21
22 Staff would consider whether the benefits of the measures to society exceed the costs to
23 society. In addition, Staff would consider the reasonableness of any customer incentives
24 proposed by APS. New programs could be added or existing programs terminated
25 anytime during the year subject to Staff approval.

1 **Q. Why should each program proposal include a monitoring and evaluation plan?**

2 A. Monitoring can establish the impacts of each program on kWh and kW of consumption.
3 Estimation of these impacts is necessary to determine whether a measure is actually cost-
4 effective and to determine the amount of kW and kWh savings. Accurate estimates of
5 savings are necessary in demand forecasting and long-range planning.

6
7 Monitoring DSM programs also enables the utility to refine its marketing and incentive
8 efforts for each program. APS would need information on whether an incentive it offers
9 is adequate, whether any participants are getting a free lunch, whether customers are
10 receiving conservation information and using it properly, and so on.

11
12 **Q. Could engineering estimates be used to determine kW and kWh savings at lower**
13 **cost than a monitoring program?**

14 A. No. Engineering data can provide some guidance on savings, but data on actual
15 experience, taking into account customer behavior and field performance of the measure,
16 is essential. An example of customer behavior influencing kW and kWh savings is when
17 the customer lowers a thermostat because the new air conditioner is more efficient and
18 costs less to operate. Actual experience may be far different than engineering data would
19 suggest. It is difficult to know whether a program is cost-effective without knowing
20 actual savings.

21
22 **Q. What are Staff's recommendations regarding monitoring?**

23 A. APS should include a monitoring plan in each program proposal. If the monitoring
24 activity reveals that the program is not working as well as expected, APS should modify
25 or terminate the program. APS should notify Staff about any plans to terminate a
26 program before such termination occurs. APS should provide Staff with its plans for
27 notification to potential participants. If a program is terminated, APS would be expected
28 to give proper notice to potential participants as well as honor existing commitments.

1 For programs with large numbers of participants, a sample of customers should be
2 observed to obtain usage data, customer characteristics, and building characteristics so
3 that a statistical analysis of the measures can be conducted. Weather should be taken into
4 account as appropriate. For measures installed in only a few locations, APS may have to
5 monitor all of the sites to determine the impacts of the program. APS may monitor all of
6 the customer's electricity usage or may submeter end uses, depending on whether end-
7 use metering is the only way to measure the program impacts. It may be necessary to
8 monitor customers before and after installation of measures, or a comparison group may
9 be monitored.

10
11 Monitoring a particular type of measure may be discontinued after one or two years of
12 experience, but APS should plan to monitor some customers over a longer period to
13 determine whether the customers have stopped using the conservation measure after
14 several years or have altered the measure's characteristics.

15
16 Customer surveys, focus groups, and other market evaluation techniques may be used to
17 determine the effectiveness of the marketing and incentives for each measure.
18

19 **Q. How can Staff monitor APS' efforts?**

20 A. Staff recommends that APS submit mid-year and end-year reports in Docket Control
21 containing the following information separately for each program: a brief description of
22 the program; program modifications; programs terminated; the level of participation; a
23 description of monitoring activities and results; kW and kWh savings; problems
24 encountered and proposed solutions; costs incurred during the reporting period
25 disaggregated by type of cost (such as administrative costs, rebates, and monitoring
26 costs); findings from all research projects; and other significant information. Each report
27 would be due 60 days after the conclusion of the reporting period. In addition, the
28

Commission may review program costs and performance in future rate cases. As part of its semi-annual DSM reports, APS would present the status of each subaccount balance.

SYSTEM BENEFITS

Q. What are System Benefits?

A. A.A.C. R14-2-1601(41) defines System Benefits as Commission-approved utility low income, demand-side management, consumer education, environmental, renewables, long-term public benefit research and development, nuclear fuel disposal and nuclear power plant decommissioning programs, and other programs that may be approved by the Commission from time to time.

Q. What is the System Benefit Charge?

A. A.A.C. R14-2-1608 requires each utility distribution company to file for Commission review nonbypassable rates or related mechanisms to recover the applicable pro-rata costs of System Benefits from all consumers located in the utility distribution company's service area. Utility distribution companies are to file for review of the System Benefit Charge ("SBC") at least every three years.

Q. How did the SBC first become established for APS?

A. The 1999 Settlement Agreement had Direct Access tariffs attached to it that contained an amount for the SBC (\$0.00115/kWh for all Direct Access customers). Neither the Settlement Agreement nor the Decision that approved it contain any discussion about how the SBC was derived for APS.

Q. What programs does APS currently include in its SBC?

A. Per APS' response to WRA 1-8, the proposed SBC includes \$9,844,557 for renewables, DSM, and low income programs; \$18,929,620 for Palo Verde decommissioning;

1 \$2,839,027 for on-going independent spent fuel storage (ISFS); and \$8,130,791 for
2 amortization of ISFS. The total SBC, as proposed by APS, is \$39,743,995.

3
4 **Q. Please discuss each component of the SBC.**

5 A. Staff witness Harry Judd will discuss the Palo Verde decommissioning and ISFS
6 components of the SBC. Since Staff is recommending a separate mechanism to recover
7 costs for DSM described in the above section of this testimony, DSM costs should be
8 removed from the SBC. Costs for renewables (\$6,000,000) are used to help meet the
9 Environmental Portfolio Standard requirements discussed in the next section of this
10 testimony. Low income programs consist of the bill assistance (\$61,679) mentioned in
11 the above testimony about the Energy-Wise Assistance Program and rate discounts
12 associated with E-3 and E-4 assistance rates (\$2,844,557).

13
14 **Q. Please describe the E-3 and E-4 assistance rates.**

15 A. Rate Schedules E-3 (Energy Support Program) and E-4 (Medical Care Equipment)
16 provide discounted rates to low-income residential customers. The amount of discount
17 depends on monthly usage. According to APS' annual report on E-3 and E-4, 24,196
18 customers received discounts totaling \$2,844,557 in 2002. Administrative expenses were
19 \$64,939.

20
21 **Q. What does Staff recommend to be included in the SBC?**

22 A. Staff recommends that the SBC include \$8,906,236 for renewables and low income
23 programs (including \$6,000,000 for renewables, \$61,679 for bill assistance, and
24 \$2,844,557 for E-3 and E-4 rate discounts), \$13,411,212 for Palo Verde
25 Decommissioning, \$2,839,027 for ISFS, and \$7,959,326 for amortization of ISFS. The
26 total SBC should be \$33,115,801. The difference between APS' proposed total SBC and
27 Staff's proposed total SBC is due to Staff's removal of DSM costs from the SBC and the
28

adjustments proposed by Harry Judd in the amounts for Palo Verde decommissioning and ISFS amortization.

ENVIRONMENTAL PORTFOLIO STANDARD

Q. What is the Environmental Portfolio Standard?

A. The Environmental Portfolio Standard (“EPS”), embodied in A.A.C. R14-2-1618, was approved by the Commission in 2001. The EPS requires utility distribution companies to derive a portion of the retail energy they sell from solar resources or environmentally friendly renewable electricity technologies. The portfolio percentage increases annually and was 0.4 percent in 2002, with at least 50 percent from solar resources.

Q. Did APS meet its EPS requirement in 2002?

A. No. APS only met 60 percent of its 2002 requirement.

Q. What did APS do in regard to renewables in 2002?

A. During 2002, APS installed new solar generation capacity, maintained existing solar plants, provided off-grid solar services, continued its Solar Partners “green pricing” program, explored non-solar renewables, tested new technologies, and purchased EPS credits from other providers.

Q. How is the EPS funded?

A. The costs of the EPS are to be recovered through current System Benefits Charges and through an Environmental Portfolio Surcharge, approved by Decision No. 63354 on February 8, 2001. The surcharge is currently set at \$0.000875 per kWh with monthly caps per service of \$0.35 for residential customers, \$13.00 for non-residential customers, and \$39.00 for non-residential customers with demands of 3,000 kW or more.

1 **Q. How much funding did APS have for renewables in 2002?**

2 A. In 2002, APS received \$6,571,745 from the Environmental Portfolio Surcharge,
3 \$6,000,000 in System Benefits, and \$259,000 from its Solar Partners program.
4

5 **Q. How much additional funding would APS have needed to meet its 2002 EPS**
6 **requirement?**

7 A. Per APS' response to STF 9-59, APS would have needed an additional \$50.2 million to
8 meet its EPS requirement by continuing to install photovoltaic (PV) systems itself to
9 meet the solar portion of the requirement.
10

11 **Q. What does Staff recommend regarding funding of the EPS for APS?**

12 A. An increase of \$50.2 million would be an extraordinary increase. However, Staff does
13 recommend that funding for renewables be increased by a smaller amount to help APS
14 meet its EPS requirements. The increase should occur in the Environmental Portfolio
15 Surcharge (Rate Schedule EPS-1). Staff recommends that the rate on EPS-1 remain at
16 \$0.000875 per kWh, but that the monthly caps per service be increased to \$0.99 for
17 residential customers, \$25.00 for non-residential customers, and \$100.00 for non-
18 residential customers with demands of 3,000 kW or more. It should be emphasized that
19 not all customers would pay the amounts of the caps every month. The caps are a
20 maximum. This should result in an increase in revenues from the surcharge of about \$4.4
21 million.
22

23 In addition, Decision No. 63354 had approved EPS-1 on an interim basis, pending true-
24 up in a rate review proceeding in which fair value findings are determined by the
25 Commission. Since the current proceeding would constitute such a rate review
26 proceeding, Staff recommends that the EPS-1 be made permanent with Staff's proposed
27 revisions.
28

1 **Q. What else does Staff recommend regarding the EPS for APS?**

2 A. Currently, APS meets the solar portion of its portfolio requirement mostly by installing
3 photovoltaic (“PV”) systems themselves. Staff recommends that APS take the following
4 actions to make the available dollars go further:

- 5 • APS should expand its existing buydown program, where customers pay for part
6 of the cost of projects.
- 7 • APS should pursue more large-scale solar thermal electric projects.
- 8 • APS should enter into contracts to buy electricity or EPS credits from private
9 developers of solar projects (PV or thermal).

10
11 **RETURNING CUSTOMER DIRECT ASSIGNMENT CHARGE**

12 **Q. What is the Returning Customer Direct Assignment Charge?**

13 A. The Returning Customer Direct Assignment Charge (“RCDAC”) is intended to recover
14 from Direct Access customers the additional costs, both one-time and recurring, that
15 these customers would otherwise impose on other Standard Offer customers if and when
16 the former return to Standard Offer service from their competitive suppliers. Decision
17 No. 66567 approved the RCDAC for APS with conditions as proposed by Staff.

18
19 **Q. What were those conditions?**

20 A. Staff recommended the following conditions:

- 21 1. The RCDAC tariff should specify that the charge will be applicable only to
22 individual customers or aggregated groups of customers of 3 MW or greater.
- 23 2. The RCDAC tariff should indicate that a customer will not be subject to the
24 RCDAC if the customer provides APS with one year's advance notice of intent to
25 take Standard Offer service.
- 26 3. APS should break down the individual components of the potential charge on the
27 RCDAC tariff, define them, and provide a general framework that describes the
28 way in which the RCDAC will be calculated.

4. APS should file a revised Schedule AP-2 for Staff review prior to its implementation.

5. The RCDAC and Schedule AP-2 should not be effective until the conclusion of APS' rate case.

Q. What is Staff's position on the RCDAC at this time?

A. Staff continues to not oppose the RCDAC with the above conditions.

SERVICE SCHEDULES

Schedule 1 - Terms and Conditions for Standard Offer and Direct Access Services

Q. What does Staff recommend in regard to Schedule 1?

A. APS has proposed many changes to Schedule 1, including some of the charges. Although most of the proposed wording changes are acceptable, Staff recommends that the charges primarily be cost-based, rounded up to the nearest \$0.50. APS provided cost information in DJR_WP1.

Q. Which charges does either APS or Staff propose to change?

A. The charges and proposed changes are summarized in the following table:

Description (Schedule 1 Section)	Current Charge	APS Proposed Charge	Staff Proposed Charge
trip charge (2.2.1)	none	\$17.50	\$16.00
after-hour service establishment (2.2.2)	\$50	\$75.00	\$75.00
after-hour other services (2.2.3)	none	hourly rate	\$75.00
overhead reconnection (4.5.1)	\$87.50	\$100.00	\$96.50
underground reconnection (4.5.1)	\$125.00	\$125.00	\$115.00
on-site energy evaluation (4.6)	\$50.00	\$90.00	\$82.00
joint site meeting (6.2.3)	\$30.00 metro \$75.00 outside \$30/hr after 30 minutes	\$70.00 all areas hourly rate after 30 minutes	\$62.00 all areas \$53/hr after 30 minutes
reread charge (6.4.4 and 6.4.5)	\$10.00	\$20.00	\$16.50
meter test (6.5)	\$25.00	\$30.00 meter shop \$100.00 field	\$30.00 meter shop \$50.00 field

1 **Q. Please discuss your recommendation regarding the trip charge.**

2 A. The proposed trip charge would occur when a company representative travels to a
3 customer site to establish, reconnect, or re-establish service but is unable to complete the
4 requested service due to lack of access to the meter panel. APS proposes that the charge
5 be \$17.50. Because DJR_WP1 shows costs for a trip to be \$15.56, Staff recommends
6 that the trip charge be set at \$16.00.

7
8 **Q. Please discuss your recommendation regarding the after-hour establishment charge.**

9 A. An after-hour charge occurs when a customer requests that service be established,
10 reconnected, or re-established outside of regular working hours or on the same day of
11 request. The current charge is \$50.00. APS proposes to increase the charge to \$75.00.
12 Although DJR_WP1 show costs to be \$91.13, Staff recommends that the after-hour
13 charge be set at \$75.00 because an increase in a charge should not be too large.

14
15 **Q. Please discuss your recommendation regarding the after-hour charge for other**
16 **services.**

17 A. This is a new charge for service establishment work that is generally more complicated
18 and time consuming than basic service activities. APS has proposed that the charge be
19 billed at hourly rates to be determined by the company. Staff recommends that the
20 charge be set at a fixed rate so that the customer knows in advance what the charge will
21 be. Staff recommends that the charge be set at \$75.00 to be consistent with the after-hour
22 establishment charge discussed above.

23
24 **Q. Please discuss your recommendation regarding the overhead and underground**
25 **reconnection charges.**

26 A. When a customer is reconnected after being terminated for delinquent payments, the
27 customer is charged a reconnection charge. If the termination was at the pole (overhead),
28 then the reconnection charge is currently \$87.50. If the termination was in underground

1 equipment, the reconnection charge is currently \$125.00. APS has proposed to increase
2 the overhead reconnection charge to \$100.00 and leave the underground reconnection
3 charge at \$125.00. Because the costs of reconnection are \$96.03 for overhead and
4 \$114.54 for underground, Staff recommends that the overhead reconnection charge be set
5 at \$96.50 and the underground reconnection charge be reduced to \$115.00.
6

7 **Q. Please discuss your recommendation regarding the on-site energy evaluation charge.**

8 A. An on-site evaluation charge occurs when a company field investigator performs an on-
9 site visit to evaluate how a customer may reduce energy usage. APS proposes to increase
10 this charge from \$50.00 to \$90.00. Since DJR_WP1 shows costs to be \$81.98, Staff
11 recommends that the on-site evaluation charge be set at \$82.00.
12

13 **Q. Please discuss your recommendation regarding the joint site meeting charge.**

14 A. A joint site meeting charge occurs when an Electric Service Provider ("ESP") or a
15 customer requests a joint meeting for removal of the company's metering equipment or
16 lock ring. Currently, there is a \$30.00 charge for meetings in the Phoenix metropolitan
17 area and \$75.00 for all other areas. There is an additional charge of \$30.00 per hour if
18 the meeting exceeds 30 minutes. APS proposes to charge \$70.00 for all areas plus an
19 hourly rate to be determined by the company for meetings that exceed 30 minutes.
20 Actual costs are \$30.72 for meetings in the Phoenix area, \$92.68 for meetings elsewhere,
21 and \$52.96 for meetings that exceed 30 minutes. Since the average cost is \$61.71, Staff
22 recommends that the joint site meeting charge be set at \$62.00 for all areas plus \$53.00
23 per hour for meetings that exceed 30 minutes. Although this would be a large increase
24 for meetings in Phoenix, no one was charged a joint site meeting charge from January
25 2001 through September 2003.
26
27
28

1 **Q. Please discuss your recommendation regarding the reread charge.**

2 A. A reread charge occurs when the company is asked to reread a customer's meter, and the
3 original reading was not in error. A reread charge also occurs when a Meter Reading
4 Service Provider fails to provide meter read data to the company, and the company
5 obtains the data. The current charge is \$10.00, and APS proposes to increase the charge
6 to \$20.00. Because actual costs are \$16.50, Staff recommends that the reread charge be
7 set at \$16.50.

8
9 **Q. Please discuss your recommendation regarding the meter test charge.**

10 A. APS will test a meter upon request. If the meter is found to be within acceptable limits,
11 there is a meter read charge, currently set at \$25.00. APS proposes to increase the charge
12 to \$30.00 if the test is performed in the meter shop and \$100.00 if the test is performed in
13 the field. Actual costs vary by phase and type of meter. Staff recommends that the meter
14 test charge be set at \$30.00 if performed in the meter shop and, to avoid too large of an
15 increase, \$50.00 if performed in the field.

16
17 **Q. What else does Staff recommend for Schedule 1?**

18 A. APS has suggested revised wording to Section 2.5.1.2 regarding criteria for not requiring
19 a security deposit. APS would replace language accepting a letter from another electric
20 utility with language about an acceptable credit rating. Staff opposes this change because
21 it would not be consistent with A.A.C. R14-2-203.B.b.

22
23 APS has proposed rewording Section 5.4 regarding company access to customer sites.
24 Staff accepts the changes but recommends that the following sentence be added to the
25 end of the paragraph: "Written termination notice is required prior to disconnecting
26 service under this schedule."
27
28

1 APS has proposed a new provision (Section 5.5.2) regarding customers creating hazards
2 or obstructions of easements. Staff recommends the new provision be adopted but that
3 the following sentence be added: "Company will notify the customer in writing of the
4 violations."

5
6 In Section 6.2, all references to "Load Serving ESP" should be replaced with "Meter
7 Service Provider" or "MSP."

8
9 In Section 6.4, "Load Serving ESP" should be replaced with "Meter Reading Service
10 Provider."

11
12 **Schedule 3 - Conditions Governing Extensions of Electric Distribution Lines and Services**

13 **Q. Please explain the current construction allowance policy.**

14 A. Currently, when a residential customer requests a line extension, there is no cost to the
15 customer for 1,000 feet. The customer would pay the cost for any additional feet up to
16 2,000 feet or up to \$25,000. That payment would be made in the form of an advance
17 which is refundable as additional customers are served off of the line extension. If the
18 advance has not been totally refunded within five years, the advance is no longer
19 refundable.

20
21 **Q. What has APS proposed in regard to this policy?**

22 A. APS has proposed replacing the 1,000-foot construction allowance with a cost allowance
23 of \$3,500. For costs between \$3,500 and \$25,000, the customer would pay a non-
24 refundable contribution in aid of construction.

25
26 **Q. What does the proposed change in the construction allowance mean to customers?**

27 A. Per the testimony of APS witness Mr. David Rumolo (p. 9, lines 5-9), the proposed
28 \$3,500 allowance equates to the cost of a typical underground extension of 500 feet,

1 while the cost of an overhead extension of 1,000 feet is approximately \$10,000. In
2 response to STF 7-49, APS states that the \$3,500 allowance equates to approximately 200
3 feet of an overhead extension. Therefore, under APS' proposed \$3,500 allowance,
4 customers would receive 1/5 to 1/2 of the footage that is currently allowed. Staff opposes
5 replacing the 1,000-foot allowance with a \$3,500 allowance.
6

7 **Q. What does Staff recommend in regard to customer advances of costs?**

8 A. Staff recommends that the current refundable advances be retained in Schedule 3. This
9 would be consistent with the provisions of A.A.C. R14-2-207.C.1.
10

11 **Schedule 7 - Electric Meter Testing and Maintenance Plan**

12 **Q. Please describe APS' proposed changes to Schedule 7.**

13 A. APS has proposed editorial changes to reflect current American National Standards
14 Institute ("ANSI") standards and the addition of language for performance of solid-state
15 meters.
16

17 **Q. What is Staff's recommendation regarding Schedule 7?**

18 A. Staff recommends that the changes reflecting current ANSI standards not be made at this
19 time. Currently, A.A.C. R14-2-209.E.1 requires the use of "the 1995 edition (and no
20 future editions) of ANSI C12.1 (American National Standard Code for Electricity
21 Metering)." Staff also opposes replacing the words "meter maintenance and testing
22 program" with "performance monitoring plan." A.A.C. R14-2-209.E.2 uses "meter
23 maintenance and testing program." To use "performance monitoring plan" may be
24 misleading regarding the intent of the rule.
25

26 **Schedule 10 - Terms and Conditions for Direct Access**

27 **Q. What does Staff recommend for Schedule 10?**

28 A. In Section 3.6.1, the last word should be "less" instead of "more."

1 Section 4.2.1 provides for an Electric Service Provider to obtain customer usage data
2 from APS and that APS may charge for the data. Staff recommends that the phrase “at
3 rates approved by the ACC” not be removed from the paragraph.
4

5 In Section 5.1.7, the words “Meter Reading Service Providers (“MRSP”)” should not be
6 replaced with “a Load Serving ESP or its MRSP when providing meter reading services.”
7 Only an MRSP, not a Load-Serving ESP, can provide meter reading services.
8

9 Section 8.12.2 must be made consistent with A.A.C. R14-2-1612.L.10 and 11 in regard to
10 the ownership of Current Transformers and Potential Transformers.
11

12 In the last sentence of Section 8.15, “MSRP” should be “MRSP.”
13

14 In Section 8.16.1.3, the words “with the” should be deleted.
15

16 **SUMMARY OF STAFF RECOMMENDATIONS**

17 **Q. Please summarize Staff's recommendations.**

- 18 A. 1. Staff recommends that APS be allowed to recover its costs for pre-approved
19 demand-side management (“DSM”) programs through a DSM adjustment
20 mechanism.
21 2. Staff recommends that the total of System Benefits should be \$33,115,801.
22 3. Staff recommends that the caps per service on EPS-1 be increased to help APS
23 meet its Environmental Portfolio Standard requirements and that the tariff be
24 made permanent. Staff also recommends that APS take steps to make the dollars
25 go further.
26 4. Staff does not oppose the Returning Customer Direct Assignment Charge with
27 conditions.
28 5. Staff recommends that the trip charge be set at \$16.00.

- 1 6. Staff recommends that the after-hour establishment charge be set at \$75.00.
- 2 7. Staff recommends that the after-hour charge for other services be set at \$75.00.
- 3 8. Staff recommends that the overhead reconnection charge be set at \$96.50.
- 4 9. Staff recommends that the underground reconnection charge be reduced to
- 5 \$115.00.
- 6 10. Staff recommends that the on-site evaluation charge be set at \$82.00.
- 7 11. Staff recommends that the joint site meeting charge be set at \$62.00 for all areas
- 8 plus \$53.00 per hour for meetings that exceed 30 minutes.
- 9 12. Staff recommends that the reread charge be set at \$16.50.
- 10 13. Staff recommends that the meter test be set at \$30.00 if performed in the meter
- 11 shop and \$50.00 if performed in the field.
- 12 14. Staff opposes revised wording in Section 2.5.1.2 of Schedule 1 regarding criteria
- 13 for not requiring a security deposit.
- 14 15. Staff recommends that a sentence about written termination notice be added to
- 15 Section 5.4 of Schedule 1.
- 16 16. Staff recommends that a sentence about written notification of violations be added
- 17 to Section 5.5.2 of Schedule 1.
- 18 17. Staff recommends that all references to "Load Serving ESP" be replaced with
- 19 "Meter Service Provider" or "MSP" in Section 6.2 of Schedule 1.
- 20 18. Staff recommends that all references to "Load Serving ESP" be replaced with
- 21 "Meter Reading Service Provider" in Section 6.4 of Schedule 1.
- 22 19. Staff opposes replacing the 1,000-foot allowance with a \$3,500 allowance in
- 23 Schedule 3.
- 24 20. Staff recommends that the current refundable advances be retained in Schedule 3.
- 25 21. Staff recommends that APS' proposed changes in Schedule 7 reflecting current
- 26 ANSI standards not be made at this time.
- 27 22. Staff opposes replacing the words "meter maintenance and testing program" with
- 28 "performance monitoring plan" in Schedule 7.

- 1 23. Staff recommends that the word “more” be replaced with “less” in Section 3.6.1
2 of Schedule 10.
- 3 24. Staff recommends that the phrase “at rates approved by the ACC” should not be
4 removed from Section 4.2.1 of Schedule 10.
- 5 25. Staff recommends that the words “Meter Reading Service Providers (“MRSP”)”
6 should not be replaced with “a Load Serving ESP or its MRSP when providing
7 meter reading services” in Section 5.1.7 of Schedule 10.
- 8 26. Staff recommends that Section 8.12.2 of Schedule 10 be made consistent with
9 A.A.C. R14-2-1612.L10 and 11 in regard to the ownership of Current
10 Transformers and Potential Transformers.
- 11 27. Staff recommends correcting typos in Sections 8.15 and 8.16.1.3 of Schedule 10.

12

13 **Q. Does this conclude your direct testimony?**

14 **A. Yes, it does.**

15

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28

RESUME

BARBARA KEENE

Education

B.S. Political Science, Arizona State University (1976)
M.P.A. Public Administration, Arizona State University (1982)
A.A. Economics, Glendale Community College (1993)

Additional Training

Management Development Program - State of Arizona, 1986-1987
UPLAN Training - LCG Consulting, 1989, 1990, 1991
various seminars, workshops, and conferences on energy efficiency, rate design, computer skills, labor market information, training trainers, and Census products

Employment History

Arizona Corporation Commission, Utilities Division, Phoenix, Arizona: Public Utilities Analyst V (October 2001-present), Senior Economist (July 1990-October 2001), Economist II (December 1989-July 1990), Economist I (August 1989-December 1989). Conduct economic and policy analyses of public utilities. Coordinate working groups of stakeholders on various issues. Prepare Staff recommendations and present testimony on electric resource planning, rate design, special contracts, energy efficiency programs, and other matters. Responsible for maintaining and operating UPLAN, a computer model of electricity supply and production costs.

Arizona Department of Economic Security, Research Administration, Economic Analysis Unit: Labor Market Information Supervisor (September 1985-August 1989), Research and Statistical Analyst (September 1984-September 1985), Administrative Assistant (September 1983-September 1984). Supervised professional staff engaged in economic research and analysis. Responsible for occupational employment forecasts, wage surveys, economic development studies, and over 50 publications. Edited the monthly **Arizona Labor Market Information Newsletter**, which was distributed to about 4,000 companies and individuals.

Testimony

Resource Planning for Electric Utilities (Docket No. U-0000-90-088), Arizona Corporation Commission, 1990; testimony on production costs and system reliability.

Trico Electric Cooperative Rate Case (Docket No. U-1461-91-254), Arizona Corporation Commission, 1992; testimony on demand-side management and time-of-use and interruptible power rates.

Navopache Electric Cooperative Rate Case (Docket No. U-1787-91-280), Arizona Corporation Commission, 1992; testimony on demand-side management and economic development rates.

Arizona Electric Power Cooperative Rate Case (Docket No. U-1773-92-214), Arizona Corporation Commission, 1993; testimony on demand-side management, interruptible power, and rate design.

Tucson Electric Power Company Rate Case (Docket Nos. U-1933-93-006 and U-1933-93-066) Arizona Corporation Commission, 1993; testimony on demand-side management and a cogeneration agreement.

Resource Planning for Electric Utilities (Docket No. U-0000-93-052), Arizona Corporation Commission, 1993; testimony on production costs, system reliability, and demand-side management.

Duncan Valley Electric Cooperative Rate Case (Docket No. E-01703A-98-0431), Arizona Corporation Commission, 1999; testimony on demand-side management and renewable energy.

Tucson Electric Power Company vs. Cyprus Sierrita Corporation, Inc. (Docket No. E-0000I-99-0243), Arizona Corporation Commission, 1999; testimony on analysis of special contracts.

Arizona Public Service Company's Request for Variance (Docket No. E-01345A-01-0822), Arizona Corporation Commission, 2002; testimony on competitive bidding.

Generic Proceeding Concerning Electric Restructuring Issues (Docket No. E-00000A-02-0051), Arizona Corporation Commission, 2002; testimony on affiliate relationships and codes of conduct.

Tucson Electric Power Company's Application for Approval of New Partial Requirements Service Tariffs, Modification of Existing Partial Requirements Service Tariff 101, and Elimination of Qualifying Facility Tariffs (Docket No. E-01933A-02-0345) and Application for Approval of its Stranded Cost Recovery (Docket No. E-01933A-98-0471), Arizona Corporation Commission, 2002, testimony on proposals to eliminate, modify, or introduce tariffs and testimony on the modification of the Market Generation Credit.

Arizona Public Service Company's Application for Approval of Adjustment Mechanisms (Docket No. E-01345A-02-0403), Arizona Corporation Commission, 2003, testimony on the proposed Power Supply Adjustment and the proposed Competition Rules Compliance Charge.

Generic Proceeding Concerning Electric Restructuring Issues, et al (Docket No. E-00000A-02-0051, et al), Arizona Corporation Commission, 2003; Staff Report on Code of Conduct.

Publications

Author of the following articles published in the *Arizona Labor Market Information Newsletter*:

"1982 Mining Employees - Where are They Now?" - September 1984
"The Cost of Hiring" and "Arizona's Growing Industries" - January 1985
"Union Membership - Declining or Shifting?" - December 1985
"Growing Industries in Arizona" - April 1986
"Women's Work?" - July 1986
"1987 SIC Revision" - December 1986
"Growing and Declining Industries" - June 1987
"1986 DOT Supplement" and "Consumer Expenditure Survey" - July 1987
"The Consumer Price Index: Changing With the Times" - August 1987
"Average Annual Pay" - November 1987
"Annual Pay in Metropolitan Areas" - January 1988
"The Growing Temporary Help Industry" - February 1988
"Update on the Consumer Expenditure Survey" - April 1988
"Employee Leasing" - August 1988
"Metropolitan Counties Benefit from State's Growing Industries" - November 1988
"Arizona Network Gives Small Firms Helping Hand" - June 1989

Major contributor to the following books published by the Arizona Department of Economic Security:

Annual Planning Information - editions from 1984 to 1989
Hispanics in Transition - 1987

(with David Berry) "Contracting for Power," *Business Economics*, October 1995.

(with Robert Gray) "Customer Selection Issues," *NRRI Quarterly Bulletin*, Spring 1998.

Reports

(with Task Force) *Report of the Task Force on the Feasibility of Implementing Sliding Scale Hookup Fees*. Arizona Corporation Commission, 1992.

Customer Repayment of Utility DSM Costs, Arizona Corporation Commission, 1995.

(with Working Group) *Report of the Participants in Workshops on Customer Selection Issues,*"
Arizona Corporation Commission, 1997.